
Section 1: 8-K (NEW SENIOR INVESTMENT GROUP INC. 8-K)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): **October 31, 2019**

New Senior Investment Group Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or other jurisdiction of incorporation)

001-36499
(Commission File Number)

80-0912734
(I.R.S. Employer Identification Number)

55 West 46th Street, Suite 2204
New York, New York 10036
(Address of principal executive offices)

646-822-3700
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:
Common stock, \$0.01 par value per share

Trading Symbol:
SNR

Name of each exchange on which registered:
New York Stock Exchange (NYSE)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 1.01. Entry into a Material Definitive Agreement.

On October 31, 2019, New Senior Investment Group Inc., a Delaware corporation (the “Company”), and various subsidiaries of the Company, as sellers (collectively, the “Seller”), entered into a Purchase and Sale Agreement (the “Sale Agreement”), by and among the Seller and various purchaser parties named therein (collectively, the “Purchaser,” and together with the Seller, the “Parties”). The Purchasers are affiliates of ReNew REIT. The Sale Agreement provides that the Seller agrees to sell and convey to the Purchaser, and the Purchaser agrees to purchase from the Seller, a portfolio of 28 senior living facilities (subject to certain rights to exclude one or more of the facilities as set forth in the Sale Agreement), which substantially comprise the Company’s Managed Assisted Living/Memory Care Properties segment, for a gross sale price of \$385 million, subject to certain prorations and/or adjustments as set forth in the Sale Agreement (the “Portfolio Disposition”). Pursuant to the Sale Agreement, the closing may occur on or before January 10, 2020, subject to the rights of each of the Purchaser and Seller to extend the closing to a future date as set forth therein. The Portfolio Disposition is subject to various customary closing conditions and other terms and conditions customary for real estate transactions and sales of assisted living facilities, and there is no certainty that the Portfolio Disposition will close.

In connection with entering into the Sale Agreement, the Parties agreed to customary representations, warranties, covenants, and indemnities. In addition, the Purchaser is required to make an earnest money deposit of \$7.7 million that will be credited to the sale price at closing, or, if the closing does not occur due to a default by the Purchaser, then the deposit will serve as liquidated damages for the Seller.

The representations and warranties contained in the Sale Agreement were made to and solely for the benefit of the Parties, and such representations and warranties should not be relied upon by any other person. The assertions embodied in those representations and warranties were made solely for the purposes of the Sale Agreement and are subject to important qualifications and limitations agreed to by and between the Parties in connection with negotiating the Sale Agreement. Accordingly, security holders should not rely on the representations and warranties as accurate or complete or characterizations of the actual state of facts as of any specified date because such representations and warranties are modified in important part by the underlying disclosure schedules, are subject to a contractual standard of materiality different from that generally applicable to security holders and were used only for the purposes of conducting certain limited due diligence inquiries and allocating risks and not for establishing all material facts with respect to the matters addressed. Such representations and warranties should only be read in conjunction with the other information that the Company makes publicly available in reports, statements and other documents filed with the U.S. Securities and Exchange Commission.

Item 2.02. Results of Operation and Financial Condition.

On November 1, 2019, New Senior Investment Group Inc. (the “Company”) issued a press release announcing the Company’s results for its fiscal quarter ended September 30, 2019. A copy of the Company’s press release is attached to this Current Report on Form 8-K (the “Current Report”) as Exhibit 99.1 and is incorporated herein solely for purposes of this Item 2.02 disclosure.

The information in Item 2.02 of this Current Report, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into any of the Company’s filings under the Securities Act of 1933, as amended, or the Exchange Act, unless expressly set forth as being incorporated by reference into such filing.

Forward Looking Statements

Certain items in this Current Report on Form 8-K may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation statements regarding consummating the Portfolio Disposition and the timing thereof. These statements are not historical facts. They represent management's current expectations regarding future events and are subject to a number of risks and uncertainties, many of which are beyond the Company's control, that could cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, risks and uncertainties relating to market conditions affecting demand and supply for senior housing. Accordingly, you should not place undue reliance on any forward-looking statements contained herein. For a discussion of these and other risks and important factors that could affect such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, which are available on the Company's website (www.newseniorinv.com). New risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ materially from those contained in any forward-looking statements. Forward-looking statements contained herein speak only as of the date of this Current Report on Form 8-K, and the Company expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

| <u>Exhibit Number</u> | <u>Description</u> |
|-----------------------|---|
| 99.1 | Press release dated November 1, 2019 |
| 99.2 | Press release dated November 1, 2019 |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEW SENIOR INVESTMENT GROUP INC.

Date: November 1, 2019

By: /s/ Lori B. Marino
Lori B. Marino
Executive Vice President, General Counsel & Secretary

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Section 2: EX-99.1 (EXHIBIT 99.1)

Exhibit 99.1

New Senior Announces Third Quarter 2019 Results

Announces Strategic Transaction to Sell Assisted Living/Memory Care Portfolio & Raises Midpoint of 2019 AFFO Guidance Range

NEW YORK--(BUSINESS WIRE)--November 1, 2019--New Senior Investment Group Inc. (“New Senior” or the “Company”) (NYSE: SNR) announced today its results for the quarter ended September 30, 2019.

THIRD QUARTER 2019 FINANCIAL HIGHLIGHTS

- Declared cash dividend of \$0.13 per common share
- Net income attributable to common stockholders of \$28.2 million, or \$0.34 per diluted share
- Total net operating income (“NOI”) of \$40.4 million
- Adjusted same store cash NOI decreased 0.7% versus third quarter of 2018; pro forma for the Assisted Living / Memory Care (“AL/MC”) portfolio sale, adjusted same store cash NOI increased 0.7% versus third quarter of 2018
- Normalized Funds from Operations of \$12.0 million, or \$0.14 per diluted share
- AFFO of \$14.0 million, or \$0.17 per diluted share
- Normalized Funds Available for Distribution of \$11.0 million, or \$0.13 per diluted share

THIRD QUARTER 2019 & RECENT BUSINESS HIGHLIGHTS

- Entered into definitive purchase and sale agreement to sell the entire AL/MC portfolio of 28 properties for a gross sale price of \$385 million (the “Transaction”)
- Raised midpoint of full year 2019 AFFO guidance range

“At the beginning of the year when we internalized the management of the company, we outlined several strategic priorities and I am extremely pleased with the progress that has been made to date to position us for long-term growth. The announcement of the Transaction today represents another key step and gives us significant momentum moving forward,” said Susan Givens, Chief Executive Officer. “Consistent with our strategic priorities, the sale of the AL/MC portfolio allows us to enhance the overall quality of our portfolio, strengthen our balance sheet and focus on growing our core business. Further, New Senior delivered solid earnings results in the third quarter of 2019 consistent with guidance expectations, and our Independent Living portfolio grew adjusted same store cash NOI 0.7% year over year in the third quarter, its sixth straight consecutive quarter of growth.”

STRATEGIC SALE OF AL/MC PORTFOLIO

As announced today, the Company has entered into a definitive purchase and sale agreement to sell its entire AL/MC portfolio of 28 properties for a gross sale price of \$385 million. The Company expects the Transaction to close in the first quarter of 2020, subject to customary closing conditions. The gross sale price represents a 5.9% cap rate on third quarter 2019 trailing 12-month cash NOI or \$136,000 per unit. The Company expects to realize a gain on sale of approximately \$27 million prior to selling costs.

The Company intends to use the net proceeds from the Transaction to repay debt. As a result of the debt repayment and other refinancing activity related to the Transaction, the Company expects to extend its weighted average debt maturity and strengthen its capital position to invest in its core business.



THIRD QUARTER 2019 RESULTS

Dollars in thousands, except per share data

| | For the Quarter Ended September 30, 2019 | | | For the Quarter Ended September 30, 2018 | | |
|---|--|-----------------|-------------------|--|-----------------|-------------------|
| | Amount | Per Basic Share | Per Diluted Share | Amount | Per Basic Share | Per Diluted Share |
| GAAP | | | | | | |
| Net income (loss) attributable to common stockholders | \$28,244 | \$0.34 | \$0.34 | \$(20,299) | \$(0.25) | \$(0.25) |
| Non-GAAP^(A) | | | | | | |
| NOI | \$40,401 | N/A | N/A | \$40,694 | N/A | N/A |
| FFO | 49,285 | \$0.59 | \$0.59 | 2,074 | \$0.03 | \$0.03 |
| Normalized FFO | 11,989 | \$0.15 | \$0.14 | 4,728 | \$0.06 | \$0.06 |
| AFFO | 14,017 | \$0.17 | \$0.17 | 9,800 | \$0.12 | \$0.12 |
| Normalized FAD ^(B) | 10,965 | \$0.13 | \$0.13 | 7,680 | \$0.09 | \$0.09 |

(A) See tables at end of press release for reconciliations of non-GAAP measures to net income (loss), the most comparable GAAP measure.

(B) Normalized Funds Available for Distribution ("Normalized FAD"), which does not reflect debt principal payments and certain other expenses, does not represent cash available for distribution to stockholders.

THIRD QUARTER 2019 GAAP RESULTS

New Senior recorded GAAP net income attributable to common stockholders of \$28.2 million, or \$0.34 per diluted share, for the third quarter of 2019, compared to a GAAP net loss of \$(20.3) million, or \$(0.25) per diluted share, for the third quarter of 2018. The year over year increase in net income attributable to common stockholders was primarily driven by the receipt of \$38 million of litigation proceeds related to the settlement of a derivative lawsuit.

THIRD QUARTER 2019 PORTFOLIO PERFORMANCE

| | Adjusted Same Store Cash NOI | | | | Excluding AL/MC Portfolio as of September 30, 2019 | |
|------------------------|------------------------------|------------------|------------------|---------------|--|-------------|
| | Properties | 3Q 2018 | 3Q 2019 | YoY | Properties | YoY |
| Managed Properties | 121 | \$ 39,511 | \$ 39,181 | (0.8%) | 102 | 0.7% |
| NNN Property | 1 | 1,411 | 1,450 | 2.8% | 1 | 2.8% |
| Total Portfolio | 122 | \$ 40,922 | \$ 40,631 | (0.7%) | 103 | 0.7% |

| | Adjusted Same Store Cash NOI - Managed | | | | Excluding AL/MC Portfolio as of September 30, 2019 | |
|--------------------------------|--|------------------|------------------|---------------|--|-------------|
| | Properties | 3Q 2018 | 3Q 2019 | YoY | Properties | YoY |
| IL Properties | 102 | \$ 34,001 | \$ 34,222 | 0.7% | 102 | 0.7% |
| AL/MC Properties | 19 | 5,510 | 4,958 | (10.0%) | - | - |
| Total Managed Portfolio | 121 | \$ 39,511 | \$ 39,181 | (0.8%) | 102 | 0.7% |

| | Adjusted Same Store Cash NOI - Managed | | | |
|---------------------------------|--|---------|---------|---------|
| | Properties | 3Q 2018 | 3Q 2019 | YoY |
| Properties Transitioned in 1Q19 | 9 | \$ 763 | \$ 30 | (96.0%) |

2019 STRATEGIC PRIORITIES UPDATE

As previously announced in February, the Company has identified several strategic priorities for 2019, including: 1) optimizing the portfolio, 2) managing operator concentration, 3) strengthening the balance sheet and 4) increasing the transparency of financial results. The Company continues to make significant progress across all of these areas:

- Optimize Portfolio:** A key priority for the Company has been to address the underperformance of the AL/MC portfolio. To date, the Company has pursued various strategies focused on improving performance, including asset sales and transitions to new operators. Despite these efforts, the AL/MC portfolio has continued to experience sustained challenges. After evaluating several alternatives, the Company concluded that a sale of the entire AL/MC portfolio would enable it to focus on growing and investing in its core business.
 - Following the completion of the Transaction, New Senior's portfolio will consist of 103 properties, including 102 Independent Living ("IL") properties and 1 continuing care retirement community ("CCRC"), which represented 88% of third quarter 2019 NOI. The IL portfolio primarily serves the fast-growing middle market senior population, has delivered stable and consistent operating results, and is well positioned to benefit from medium and long term demographic trends.
- Manage Operator Concentration:** Holiday Retirement ("Holiday") is the Company's largest operating partner and currently manages assets that accounted for approximately 82% of its third quarter 2019 NOI. Upon completion of the sale of the AL/MC portfolio, Holiday will manage assets that account for 94% of the Company's NOI. While the Company views Holiday as a strong operator, particularly in the IL market, the Company recognizes the benefits of having a diversified portfolio of operators. To that end, the Company has spent considerable time growing and developing its relationships with operators in the industry. The Company will continue to actively evaluate all of its operator relationships as it seeks to position the Company for growth.
- Strengthen Balance Sheet:** The Company is committed to improving its balance sheet with the goal of reducing leverage over time and increasing flexibility. Consistent with the Company's strategic priorities, the Company intends to use the net proceeds from the Transaction and other related refinancing activities to reduce debt by approximately \$350 million. In conjunction with the Transaction, New Senior expects to refinance its largest near-term debt maturity. As a result, the Company will significantly improve its debt maturity profile and will have no material debt maturities scheduled until 2025. Furthermore, the Transaction will improve the Company's cash flow and provide more flexibility for growth. The Company is continuing to evaluate its capital structure for additional opportunities to extend debt maturities and lower debt costs.
- Increase Transparency of Financial Results:** Management provided guidance for 2019 and expects to continue to provide guidance on an ongoing basis. The Company is committed to continuing to provide increased transparency through its financial disclosures.

2019 AFFO GUIDANCE MIDPOINT RAISED

- New Senior is narrowing the range and increasing the midpoint of its AFFO guidance by changing the range from \$0.62 to \$0.67 per share to a range of \$0.64 to \$0.67 per share, in addition to updating its outlook for net loss attributable to common stockholders, Funds from Operations ("FFO") and Normalized FFO. Additional details can be found below.

Full Year 2019 Guidance **Per Share**

| | <u>Low</u> | | <u>High</u> |
|--|------------|---|-------------|
| Net Loss Attributable to Common Stockholders | \$(0.03) | - | \$0.00 |
| FFO | \$0.96 | - | \$0.99 |
| Normalized FFO | \$0.56 | - | \$0.59 |
| AFFO | \$0.64 | - | \$0.67 |

- Key Guidance Assumptions**
 - Same store managed cash NOI: (3.0%) to 0.0% versus 2018
 - Debt: LIBOR assumed at 2.50% (each 25bps change in LIBOR equates to \$0.03 per share annually)
 - Cash G&A: \$18 million
 - Shares: 84 million diluted shares outstanding
- The Company's guidance is based on a number of other assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve these results. A reconciliation of the Company's guidance to the Company's projected GAAP measures is included in this press release.

THIRD QUARTER DIVIDEND

On October 29, 2019, the Company's Board declared a cash dividend of \$0.13 per share for the quarter ended September 30, 2019. The dividend is payable on December 20, 2019 to shareholders of record on December 6, 2019.

ADDITIONAL INFORMATION

For additional information that management believes is useful for investors, please refer to the presentation posted in the Investor Relations section of the Company's website, www.newseniorinv.com.

EARNINGS CONFERENCE CALL

Management will host a conference call on November 1, 2019 at 9:00 A.M. Eastern Time. The conference call may be accessed by dialing (888) 317-6003 (from within the U.S.) or (412) 317-6061 (from outside of the U.S.) ten minutes prior to the scheduled start of the call; please use entry number "4902462" A simultaneous webcast of the conference call will be available to the public on a listen-only basis at www.newseniorinv.com. Please allow extra time prior to the call to visit the website and download any necessary software required to listen to the internet broadcast.

A telephonic replay of the conference call will also be available approximately two hours following the call's completion through 11:59 P.M. Eastern Time on November 30, 2019 by dialing (877) 344-7529 (from within the U.S.) or (412) 317-0088 (from outside the U.S.); please use access code "10135384."

ABOUT NEW SENIOR

New Senior Investment Group Inc. (NYSE: SNR) is a publicly-traded real estate investment trust with a diversified portfolio of senior housing properties located across the United States. As of September 30, 2019, New Senior is one of the largest owners of senior housing properties, with 131 properties across 37 states. More information about New Senior can be found at www.newseniorinv.com.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain information in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation statements regarding the Company's 2019 strategic priorities (including, without limitation, plans relating to optimizing the Company's portfolio through operator transitions and asset sales, plans to manage operator concentration and plans to strengthen the balance sheet and potentially reduce leverage), the Company's expectations with respect to the execution, timing and impact of the sale of the AL/MC portfolio and expectations with respect to the potential range of 2019 financial results, and the declaration or amount of any future dividend. These statements are not historical facts. They represent management's current expectations regarding future events and are subject to a number of risks and uncertainties, many of which are beyond our control, that could cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, risks and uncertainties relating to the Company's ability to successfully manage the transition to self-management, the asset management by third parties and market conditions affecting demand and supply for senior housing. Accordingly, you should not place undue reliance on any forward-looking statements contained herein. For a discussion of these and other risks and important factors that could affect such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, which are available on the Company's website (www.newseniorinv.com). New risks and uncertainties emerge from time to time, and it is not possible for New Senior to predict or assess the impact of every factor that may cause its actual results to differ materially from those contained in any forward-looking statements. Forward-looking statements contained herein speak only as of the date of this press release, and New Senior expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in New Senior's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

Consolidated Balance Sheets
(dollars in thousands, except share data)

| | September 30, 2019 | December 31, 2018 |
|---|---------------------------|--------------------------|
| | (unaudited) | |
| Assets | | |
| Real estate investments: | | |
| Land | \$ 177,956 | \$ 177,956 |
| Buildings, improvements and other | 2,360,548 | 2,335,813 |
| Accumulated depreciation | (420,682) | (358,368) |
| Net real estate property | <u>2,117,822</u> | <u>2,155,401</u> |
| Acquired lease and other intangible assets | 8,638 | 8,638 |
| Accumulated amortization | (3,144) | (2,877) |
| Net real estate intangibles | <u>5,494</u> | <u>5,761</u> |
| Net real estate investments | 2,123,316 | 2,161,162 |
| Cash and cash equivalents | 35,399 | 72,422 |
| Receivables and other assets, net | 45,156 | 52,674 |
| Total Assets | <u>\$ 2,203,871</u> | <u>\$ 2,286,258</u> |
| Liabilities, Redeemable Preferred Stock and Equity | | |
| Liabilities | | |
| Debt, net | \$ 1,836,062 | \$ 1,884,882 |
| Due to affiliates | - | 26,245 |
| Accrued expenses and other liabilities | 76,298 | 52,679 |
| Total Liabilities | <u>\$ 1,912,360</u> | <u>\$ 1,963,806</u> |
| Commitments and contingencies | | |
| Redeemable preferred stock, \$0.01 par value with \$100 liquidation preference, 400,000 shares authorized, issued and outstanding as of September 30, 2019 and December 31, 2018, respectively | | |
| | <u>\$ 40,506</u> | <u>\$ 40,000</u> |
| Equity | | |
| Preferred stock, \$0.01 par value, 99,600,000 shares (excluding 400,000 shares of redeemable preferred stock) authorized, none issued or outstanding as of September 30, 2019 and December 31, 2018 | \$ - | \$ - |
| Common stock, \$0.01 par value, 2,000,000,000 shares authorized, 82,964,438 and 82,148,869 shares issued and outstanding as of September 30, 2019 and December 31, 2018, respectively | 830 | 821 |
| Additional paid-in capital | 900,432 | 898,135 |
| Accumulated deficit | (642,990) | (616,504) |
| Accumulated other comprehensive loss | (7,267) | - |
| Total Equity | <u>\$ 251,005</u> | <u>\$ 282,452</u> |
| Total Liabilities, Redeemable Preferred Stock and Equity | <u>\$ 2,203,871</u> | <u>\$ 2,286,258</u> |

Consolidated Statements of Operations
(dollars in thousands, except share data)

| | Three Months Ended September 30, 2019 | | Nine Months Ended September 30, 2018 | |
|--|--|--------------------|---|--------------------|
| | 2019 | 2018 | 2019 | 2018 |
| | (unaudited) | | (unaudited) | |
| Revenues | | | | |
| Resident fees and services | \$ 114,003 | \$ 116,178 | \$ 344,477 | \$ 288,005 |
| Rental revenue | 1,583 | 1,582 | 4,748 | 37,825 |
| Total revenues | <u>115,586</u> | <u>117,760</u> | <u>349,225</u> | <u>325,830</u> |
| Expenses | | | | |
| Property operating expense | 75,185 | 77,066 | 227,489 | 192,675 |
| Depreciation and amortization | 21,041 | 22,373 | 62,583 | 73,619 |
| Interest expense | 22,662 | 29,268 | 69,864 | 76,946 |
| General and administrative expense | 5,417 | 3,219 | 15,773 | 10,111 |
| Acquisition, transaction and integration expense | 616 | 1,559 | 1,677 | 13,130 |
| Management fees and incentive compensation to affiliate | - | 3,688 | - | 11,127 |
| Loss on extinguishment of debt | - | - | 335 | 58,544 |
| Other expense (income) | (2) | 782 | 1,350 | 2,194 |
| Total expenses | <u>124,919</u> | <u>137,955</u> | <u>379,071</u> | <u>438,346</u> |
| Loss on sale of real estate | - | - | (122) | - |
| Gain on lease termination | - | - | - | 40,090 |
| Litigation proceeds, net | 38,226 | - | 38,226 | - |
| Income (Loss) before income taxes | <u>28,893</u> | <u>(20,195)</u> | <u>8,258</u> | <u>(72,426)</u> |
| Income tax expense | 44 | 104 | 188 | 303 |
| Net income (loss) | <u>\$ 28,849</u> | <u>\$ (20,299)</u> | <u>\$ 8,070</u> | <u>\$ (72,729)</u> |
| Deemed dividend on redeemable preferred stock | \$ (605) | \$ - | \$ (1,802) | \$ - |
| Net income (loss) attributable to common stockholders | <u>\$ 28,244</u> | <u>\$ (20,299)</u> | <u>\$ 6,268</u> | <u>\$ (72,729)</u> |
| Net income (loss) per share of common stock | | | | |
| Basic ^(A) | <u>\$ 0.34</u> | <u>\$ (0.25)</u> | <u>\$ 0.08</u> | <u>\$ (0.89)</u> |
| Diluted | <u>\$ 0.34</u> | <u>\$ (0.25)</u> | <u>\$ 0.07</u> | <u>\$ (0.89)</u> |
| Weighted average number of shares of common stock outstanding | | | | |
| Basic | <u>82,209,844</u> | <u>82,148,869</u> | <u>82,207,610</u> | <u>82,148,869</u> |
| Diluted ^(B) | <u>83,964,231</u> | <u>82,148,869</u> | <u>83,588,648</u> | <u>82,148,869</u> |
| Dividends declared per share of common stock | <u>\$ 0.13</u> | <u>\$ 0.13</u> | <u>\$ 0.39</u> | <u>\$ 0.65</u> |

(A) Basic earnings per share (“EPS”) is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding. The outstanding shares used to calculate the weighted average basic shares excludes 754,594 restricted stock awards, net of forfeitures, as of September 30, 2019, as those shares were issued but were not vested and therefore, not considered outstanding for purposes of computing basic loss per share as of September 30, 2019. Diluted EPS is computed by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding plus the additional dilutive effect, if any, of common stock equivalents during each period.

(B) Dilutive share equivalents and options were excluded given our loss position, so basic and diluted EPS were the same for each reporting period.

Consolidated Statements of Cash Flows
(dollars in thousands)

| | Nine Months Ended September 30, | |
|--|--|--------------------|
| | 2019 | 2018 |
| | (unaudited) | |
| Cash Flows From Operating Activities | | |
| Net income (loss) | \$ 8,070 | \$ (72,729) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: | | |
| Depreciation of tangible assets and amortization of intangible assets | 62,583 | 73,654 |
| Amortization of deferred financing costs | 3,228 | 9,396 |
| Amortization of deferred revenue, net | 1,588 | 2,346 |
| Non-cash straight line rental revenue | (455) | (5,192) |
| Non-cash adjustment on lease termination | - | 29,910 |
| Loss on extinguishment of debt | 335 | 58,544 |
| Provision for bad debt | - | 1,630 |
| Amortization of equity-based compensation | 2,031 | - |
| Loss on sale of real estate | 122 | - |
| Other non-cash expense | 1,041 | 2,308 |
| Changes in: | | |
| Receivables and other assets, net | (2,274) | (5,046) |
| Due to affiliates | (25,995) | 5,789 |
| Accrued expenses and other liabilities | 12,080 | 10,916 |
| Net cash provided by operating activities | \$ 62,354 | \$ 111,526 |
| Cash Flows From Investing Activities | | |
| Proceeds from sale of real estate | 13,086 | - |
| Capital expenditures | (21,436) | (13,091) |
| Insurance proceeds, net | 752 | (514) |
| Net cash used in investing activities | \$ (7,598) | \$ (13,605) |
| Cash Flows From Financing Activities | | |
| Principal payments of mortgage notes payable and capital lease obligations | \$ (7,675) | \$ (16,063) |
| Proceeds from mortgage notes payable | - | 720,000 |
| Proceeds from borrowing on revolving credit facility | 4,250 | - |
| Repayments of borrowings on revolving credit facility | (34,500) | - |
| Repayments of mortgage notes payable | (13,674) | (663,788) |
| Payment of exit fee on extinguishment of debt | (206) | (51,886) |
| Payment of deferred financing costs | (1,055) | (13,663) |
| Purchase of interest rate caps | (35) | (341) |
| Payment of common stock dividend | (32,062) | (53,400) |
| Payment of redeemable preferred stock dividend | (1,296) | - |
| Net cash used in financing activities | \$ (86,253) | \$ (79,141) |
| Net increase (decrease) in cash, cash equivalents and restricted cash | (31,497) | 18,780 |
| Cash, cash equivalents and restricted cash, beginning of period | 92,656 | 157,485 |
| Cash, cash equivalents and restricted cash, end of period | \$ 61,159 | \$ 176,265 |
| Supplemental Disclosure of Cash Flow Information | | |
| Cash paid during the period for interest expense | \$ 67,151 | \$ 67,323 |
| Cash paid during the period for income taxes | 349 | 326 |
| Supplemental Disclosure of Non-Cash Investing and Financing Activities | | |
| Issuance of common stock | \$ 275 | - |
| Capital lease obligations | 468 | 273 |
| Furniture, fixtures, equipment and other improvements | - | 10,065 |

Reconciliation of NOI to Net Income
(dollars in thousands)

| | For the Quarter Ended September 30, 2019 | |
|---|---|---------------|
| Total revenues | \$ | 115,586 |
| Property operating expense | | (75,185) |
| NOI | | 40,401 |
| Depreciation and amortization | | (21,041) |
| Interest expense | | (22,662) |
| General and administrative expense | | (5,417) |
| Acquisition, transaction and integration expense | | (616) |
| Other expense | | 2 |
| Income tax expense | | (44) |
| Litigation proceeds, net | | 38,226 |
| Net income | \$ | 28,849 |
| Deemed dividend on redeemable preferred stock | | (605) |
| Net income attributable to common stockholders | \$ | 28,244 |

Reconciliation of Net Income to FFO, Normalized FFO, AFFO and Normalized FAD
(dollars and shares in thousands, except per share data)

| | For the Quarter Ended September 30, 2019 | |
|--|---|---------------|
| Net income attributable to common stockholders | \$ | 28,244 |
| Adjustments: | | |
| Depreciation and amortization | | 21,041 |
| FFO | \$ | 49,285 |
| FFO per diluted share | \$ | 0.59 |
| Acquisition, transaction and integration expense | | 616 |
| Litigation proceeds, net | | (38,226) |
| Compensation expense related to transition awards | | 291 |
| Other expense ⁽¹⁾ | | 23 |
| Normalized FFO | \$ | 11,989 |
| Normalized FFO per diluted share | \$ | 0.14 |
| Straight-line rent | | (134) |
| Amortization of deferred financing costs | | 923 |
| Amortization of deferred community fees and other ⁽²⁾ | | 396 |
| Amortization of equity-based compensation | | 844 |
| AFFO | \$ | 14,018 |
| AFFO per diluted share | \$ | 0.17 |
| Routine capital expenditures | | (3,052) |
| Normalized FAD | \$ | 10,965 |
| Normalized FAD per diluted share | \$ | 0.13 |

Weighted average diluted shares outstanding 83,964

(1) Primarily includes changes in the fair value of financial instruments and casualty related charges.

(2) Consists of amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives.

Reconciliation of Year-over-Year Cash NOI (unaudited)
(dollars in thousands)

| | 3Q 2019 | | | | 3Q 2018 | | | |
|--|-----------------------------|--------------------|----------------|------------------|-----------------------------|--------------------|----------------|--------------------|
| | Triple Net Lease Properties | Managed Properties | | Total | Triple Net Lease Properties | Managed Properties | | Total |
| | | IL | AL/MC | | | IL | AL/MC | |
| Adjusted Same Store Cash NOI | \$1,450 | \$34,222 | \$4,958 | \$40,631 | \$1,411 | \$34,001 | \$5,510 | \$40,922 |
| Non-Adjusted Same Store Cash NOI ⁽¹⁾ | - | - | 30 | 30 | - | 106 | 638 | 744 |
| Straight-line rental revenue | 134 | - | - | 134 | 173 | - | - | 173 |
| Amortization of deferred community fees and other ⁽²⁾ | (2) | (426) | 32 | (396) | (2) | (1,115) | (27) | (1,146) |
| Segment / Total NOI | \$1,583 | \$33,797 | \$5,020 | \$40,401 | \$1,582 | \$32,992 | \$6,121 | \$40,694 |
| Depreciation and amortization | | | | (21,041) | | | | (22,373) |
| Interest expense | | | | (22,662) | | | | (29,268) |
| General and administrative expense | | | | (5,417) | | | | (3,219) |
| Acquisition, transaction & integration expense | | | | (616) | | | | (1,559) |
| Management fees and incentive compensation to affiliate | | | | - | | | | (3,688) |
| Other expense | | | | 2 | | | | (782) |
| Income tax expense | | | | (44) | | | | (104) |
| Litigation proceeds, net | | | | 38,226 | | | | — |
| Net income (loss) | | | | \$ 28,849 | | | | \$ (20,299) |
| Deemed dividend on redeemable preferred stock | | | | (605) | | | | - |
| Net income (loss) attributable to common stockholders | | | | \$ 28,244 | | | | \$ (20,299) |

(1) Adjusted Same Store Cash NOI excludes ancillary service revenue attributable to a business that ceased operations over the course of 2018.

(2) Consists of amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives.

Reconciliation of Quarter-over-Quarter Cash NOI (unaudited)
(dollars in thousands)

| | 3Q 2019 | | | | 2Q 2019 | | | |
|--|-----------------------------|--------------------|----------------|------------------|-----------------------------|--------------------|----------------|-------------------|
| | Triple Net Lease Properties | Managed Properties | | Total | Triple Net Lease Properties | Managed Properties | | Total |
| | | IL | AL/MC | | | IL | AL/MC | |
| Adjusted Same Store Cash NOI | \$1,450 | \$34,222 | \$4,989 | \$40,661 | \$1,437 | \$34,936 | \$5,316 | \$41,689 |
| Non-Same Store Cash NOI | - | - | - | - | - | - | (377) | (377) |
| Straight-line rent | 134 | - | - | 134 | 147 | - | - | 147 |
| Amortization of deferred community fees and other ⁽¹⁾ | (2) | (426) | 32 | (396) | (2) | (472) | 77 | (397) |
| Segment / Total NOI | \$1,583 | \$33,797 | \$5,020 | \$40,401 | \$1,583 | \$34,464 | \$5,016 | \$41,063 |
| Depreciation and amortization | | | | (21,041) | | | | (20,755) |
| Interest expense | | | | (22,662) | | | | (23,483) |
| General and administrative expense | | | | (5,417) | | | | (5,372) |
| Acquisition, transaction & integration expense | | | | (616) | | | | (411) |
| Loss on extinguishment of debt | | | | - | | | | (335) |
| Loss on sale of real estate | | | | - | | | | (122) |
| Other expense | | | | 2 | | | | (107) |
| Income tax expense | | | | (44) | | | | (64) |
| Litigation proceeds, net | | | | 38,226 | | | | - |
| Net income (loss) | | | | \$ 28,849 | | | | \$ (9,586) |
| Deemed dividend on redeemable preferred stock | | | | (605) | | | | (599) |
| Net income (loss) attributable to common stockholders | | | | \$ | | | | \$ |

stockholders

28,244

(10,185)

(1) Consists of amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives.

2019 Guidance Reconciliation
Reconciliation of Net Loss to FFO, Normalized FFO and AFFO

| | Full Year 2019 Guidance | |
|---|--------------------------------|---------------|
| | Per Share | |
| | <u>Low</u> | <u>High</u> |
| Net loss attributable to common stockholders | \$(0.03) | \$0.00 |
| Loss on sale of assets | 0.00 | 0.00 |
| Depreciation & amortization | 0.99 | 0.99 |
| FFO | \$0.96 | \$0.99 |
| Compensation expense related to transition awards | 0.02 | 0.02 |
| Other expense | 0.02 | 0.02 |
| Loss on extinguishment of debt | 0.00 | 0.00 |
| Gain on litigation proceeds, net | (0.46) | (0.46) |
| Acquisition, transaction & integration expense | 0.02 | 0.02 |
| Normalized FFO | \$0.56 | \$0.59 |
| Straight-line rental revenue | (0.01) | (0.01) |
| Amortization of deferred financing costs | 0.05 | 0.05 |
| Amortization of deferred community fees & other | 0.02 | 0.02 |
| Amortization of equity-based compensation | 0.02 | 0.02 |
| AFFO | \$0.64 | \$0.67 |

NON-GAAP FINANCIAL MEASURES

The tables above set forth reconciliations of non-GAAP measures to net income (loss), which is the most directly comparable GAAP financial measure.

A non-GAAP financial measure is a measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are not excluded from or included in the most comparable GAAP measure. We consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. GAAP accounting for real estate assets assumes that the value of real estate assets diminishes predictably over time, even though real estate values historically have risen or fallen with market conditions. As a result, many industry investors look to non-GAAP financial measures for supplemental information about real estate companies.

You should not consider non-GAAP measures as alternatives to GAAP net (loss) income, which is an indicator of our financial performance, or as alternatives to GAAP cash flow from operating activities, which is a liquidity measure, nor are non-GAAP measures necessarily indicative of our ability to satisfy our funding requirements. In order to facilitate a clear understanding of our consolidated historical operating results, you should examine our non-GAAP measures in conjunction with GAAP net (loss) income as presented in our Consolidated Financial Statements and other financial data included elsewhere in this press release. Moreover, the comparability of non-GAAP financial measures across companies may be limited as a result of differences in the manner in which real estate companies calculate such measures, the capital structure of such companies or other factors.

Below is a description of the non-GAAP financial measures presented herein.

NOI and Cash NOI

The Company evaluates the performance of each of its three business segments based on NOI. The Company defines NOI as total revenues less property-level operating expenses, which include property management fees and travel cost reimbursements. The sum of the NOI for each segment is total NOI, which the Company uses to evaluate the aggregate performance of its segments. The Company defines Cash NOI as NOI excluding the effects of straight-line rent, amortization of above / below market lease intangibles and amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives. We believe that NOI and Cash NOI serve as useful supplemental measures to net income because they allow investors, analysts and management to measure unlevered property-level operating results and to compare our operating results between periods and to the operating results of other real estate companies on a consistent basis.

Same store NOI and same store cash NOI include only properties owned for the entirety of comparable periods. Properties acquired, sold, transitioned to other operators or between segments, or classified as held for sale during the comparable periods are excluded from the same store amounts. Please see the Company's most recent quarterly report filed with the Securities and Exchange Commission for more information.

Adjusted same store cash NOI adjusts same store cash NOI to exclude ancillary service revenue attributable to a business that ceased operations over the course of 2018.

FFO and Other Non-GAAP Measures

We use Funds From Operations ("FFO") and Normalized FFO as supplemental measures of our operating performance. We use the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO. NAREIT defines FFO as GAAP net income (loss) excluding gains (losses) from sales of depreciable real estate assets and impairment charges of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated entities and joint ventures to reflect FFO on the same basis. FFO does not account for debt principal payments and is not intended as a measure of a REIT's ability to satisfy such payments or any other cash requirements.

Normalized FFO, as defined below, measures the financial performance of our portfolio of assets excluding items that, although incidental to, are not reflective of the day-to-day operating performance of our portfolio of assets. We believe that Normalized FFO is useful because it facilitates the evaluation of our portfolio's operating performance (i) between periods on a consistent basis and (ii) to the operating performance of other real estate companies. However, comparability may be limited because our calculation of Normalized FFO may differ significantly from that of other companies or because of features of our business that are not present in other companies.

We define Normalized FFO as FFO excluding the following income and expense items, as applicable: (a) acquisition, transaction and integration related expenses; (b) the write off of unamortized discounts, premiums, deferred financing costs, or additional costs, make whole payments and penalties or premiums incurred as the result of early repayment of debt (collectively "Gain (Loss) on extinguishment of debt"); (c) incentive compensation to the Former Manager recognized as a result of sales of real estate; (d) the remeasurement of deferred tax assets; (e) valuation allowance on deferred tax assets, net; (f) termination fee to the Former Manager; (g) gain on lease termination; (h) compensation expense related to transition awards; (i) litigation proceeds; and (j) other items that we believe are not indicative of operating performance, generally reported as "Other expense (income)" in our Consolidated Statements of Operations.

We also use Adjusted FFO ("AFFO") and Normalized FAD as supplemental measures of our operating performance. We believe AFFO is useful because it facilitates the evaluation of (i) the current economic return on our portfolio of assets between periods on a consistent basis and (ii) our portfolio versus those of other real estate companies that report AFFO. However, comparability may be limited because our calculation of AFFO may differ significantly from that of other companies, or because of features of our business that are not present in other companies.

We define AFFO as Normalized FFO excluding the impact of the following: (a) straight-line rents; (b) amortization of above / below market lease intangibles; (c) amortization of deferred financing costs; (d) amortization of premium on mortgage notes payable; (e) amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives, and (f) amortization of equity-based compensation expense.

We define Normalized FAD as AFFO less routine capital expenditures, which we view as a cost associated with the current economic return. Normalized FAD, which does not reflect debt principal payments and certain other expenses, does not represent cash available for distribution to shareholders. We believe Normalized FAD is useful because it fully reflects the additional economic costs of maintaining the condition of the portfolio.

Contacts

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Section 3: EX-99.2 (EXHIBIT 99.2)

Exhibit 99.2

New Senior Announces Strategic Transaction to Sell Assisted Living/Memory Care Portfolio

NEW YORK--(BUSINESS WIRE)--November 1, 2019--New Senior Investment Group Inc. ("New Senior" or the "Company") (NYSE: SNR) announced today that it has entered into a definitive purchase and sale agreement to sell its entire Assisted Living/Memory Care ("AL/MC") portfolio for a gross sale price of \$385 million (the "Transaction"). The Company expects the Transaction to close in the first quarter of 2020, subject to customary closing conditions. The Transaction is expected to materially improve cash flow without a significant impact to AFFO.

The AL/MC portfolio includes 28 properties across 14 states and consists of 2,840 units. The AL/MC portfolio is currently managed by six different operators and occupancy as of the third quarter of 2019 was 78.0%. A key priority for New Senior has been to address the underperformance of its AL/MC portfolio. The Company has pursued various strategies focused on improving performance, including asset sales and transitions to new operators. Despite these efforts, the AL/MC portfolio continued to experience sustained challenges.

The Transaction is expected to improve the Company's overall portfolio quality and capital structure, and will enable New Senior to focus on its core business – low acuity, private pay senior housing. Following the Transaction, the Company's portfolio will consist of 102 Independent Living ("IL") properties and 1 continuing care retirement community ("CCRC"). The IL portfolio primarily serves the fast-growing middle market senior population, has delivered stable and consistent operating results, and is well positioned to benefit from medium and long-term demographic trends. Going forward, New Senior will continue to invest in attractive senior housing assets and partner with best-in-class operators to grow its core business.

"The AL/MC portfolio sale announced today was the result of a thorough and extensive review process. This Transaction goes a long way towards advancing several of our key strategic objectives including enhancing the overall quality of our portfolio and strengthening our balance sheet. We believe this represents an important step in the ongoing transformation of New Senior," said Susan Givens, Chief Executive Officer. "We are deeply appreciative of all of our AL/MC operating partners, and would like to thank them for their dedication and hard work throughout our ownership."

New Senior expects several benefits to the Company from this strategic transaction, including:

- **Better Positions the Company for Growth**: The Transaction will enable the Company to focus on its core IL properties, which generally benefit from higher operating margins, longer lengths of stay, lower regulatory risks, and less new supply than AL/MC properties. Going forward, the Company will have a straightforward portfolio of IL properties, which it believes will benefit from the growing demand for affordable, private pay senior housing.
 - **Improves the Company's Capital Structure & Liquidity**: The Company intends to use the net proceeds from the Transaction and other related refinancing activities to reduce debt by approximately \$350 million. In conjunction with the Transaction, New Senior expects to refinance its largest near-term debt maturity. As a result, the Company will significantly improve its debt maturity profile and will have no material debt maturities scheduled until 2025. Furthermore, the Transaction will improve the Company's cash flow and provide more flexibility for growth.
 - **Reduces Overall Portfolio Volatility**: Despite representing only 14% of the Company's total net operating income ("NOI"), the AL/MC portfolio has had a prolonged negative impact on the Company's overall results. Most recently, in the third quarter of 2019, total adjusted same store cash NOI for the IL portfolio was up +0.7% year over year versus the same period of 2018, while the same store AL/MC portfolio was down -10.0% over the same period. As a result, the Company's total adjusted same store cash NOI was down -0.7% year over year. Pro forma for the AL/MC portfolio sale, total adjusted same store cash NOI would have been up +0.7% year over year⁽¹⁾.
-

⁽¹⁾ These measures are non-GAAP financial measures and reconciliations of these measures to the most directly comparable GAAP measures can be found in the Company's press release dated November 1, 2019 announcing financial results for the third quarter of 2019.

Transaction Details

The gross sale price of \$385 million represents a 5.9% cap rate on third quarter 2019 trailing 12-month cash NOI or \$136,000 per unit. The Company expects to realize a gain on sale of approximately \$27 million prior to selling costs. Following the completion of the Transaction, New Senior's portfolio will consist of 103 properties, including 102 IL properties and 1 CCRC. The impact of the Transaction on various portfolio metrics is further detailed below.

| <i>\$ in 000's except RevPOR</i> | 3Q19 Trailing 12- months⁽¹⁾ | Illustrative 3Q19 Trailing 12-months Excluding AL/MC Portfolio |
|----------------------------------|---|---|
| <i>Company Overview</i> | | |
| Properties | 131 | 103 |
| Units | 15,244 | 12,404 |
| # of States | 37 | 36 |
| Gross Investments | \$2.5 billion | \$2.1 billion |
| Occupancy ⁽²⁾ | 85.6% | 87.3% |
| RevPOR ⁽²⁾ | \$2,944 | \$2,688 |
| Margin ⁽²⁾ | 35.2% | 41.1% |
| Cash NOI ⁽³⁾ | \$166,866 | \$144,266 |
| <i>Business Mix</i> | | |
| IL | 83% | 96% |
| AL/MC | 14% | -- |
| NNN | 3% | 4% |

1) Excludes two AL/MC assets sold in the second quarter of 2019.

2) Includes Managed portfolio results only.

3) These measures are non-GAAP financial measures and reconciliations of these measures to the most directly comparable GAAP measures can be found at end of the press release.

The closing of the Transaction is expected to occur in the first quarter of 2020, subject to customary closing conditions. However, there can be no assurances that the Transaction will be completed on the terms and within the timeframe described herein, or at all. There can also be no assurance that actual results will equal the illustrative information contained herein, and any differences could be material.

ABOUT NEW SENIOR

New Senior Investment Group Inc. (NYSE: SNR) is a publicly-traded real estate investment trust with a diversified portfolio of senior housing properties located across the United States. As of September 30, 2019, New Senior is one of the largest owners of senior housing properties, with 131 properties across 37 states. More information about New Senior can be found at www.newseniortrust.com.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain information in this press release may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation statements regarding the Company’s 2019 strategic priorities (including, without limitation, plans relating to optimizing the Company’s portfolio through operator transitions and asset sales, plans to manage operator concentration and plans to strengthen the balance sheet and potentially reduce leverage), the Company’s expectations with respect to the execution, timing and impact of the sale of the AL/MC portfolio, and expectations with respect to the potential range of 2019 financial results, and the declaration or amount of any future dividend. These statements are not historical facts. They represent management’s current expectations regarding future events and are subject to a number of risks and uncertainties, many of which are beyond our control, that could cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, risks and uncertainties relating to the Company’s ability to successfully manage the transition to self-management, the asset management by third parties and market conditions affecting demand and supply for senior housing. Accordingly, you should not place undue reliance on any forward-looking statements contained herein. For a discussion of these and other risks and important factors that could affect such forward-looking statements, see the sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s most recent annual and quarterly reports filed with the Securities and Exchange Commission, which are available on the Company’s website (www.newseniortinv.com). New risks and uncertainties emerge from time to time, and it is not possible for New Senior to predict or assess the impact of every factor that may cause its actual results to differ materially from those contained in any forward-looking statements. Forward-looking statements contained herein speak only as of the date of this press release, and New Senior expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in New Senior’s expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

| | 3Q 2019 Trailing 12-Months | | | |
|--|--|---------------------------|-----------------|------------------|
| | Triple Net Lease Properties | Managed Properties | | Total |
| | IL | AL/MC | | |
| Cash NOI Excluding Assets Sold | \$5,709 | \$138,557 | \$22,600 | \$166,866 |
| Cash NOI From Sold Assets | - | - | (515) | (515) |
| Straight-line rental revenue | 628 | - | - | 628 |
| Amortization of deferred community fees and other ⁽¹⁾ | (8) | (2,093) | 215 | (1,886) |
| Segment / Total NOI | \$6,329 | \$136,464 | \$22,299 | \$165,093 |

(1) Consists of amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives.

Contacts

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